



INTERNATIONAL AIR CONDITIONING & REFRIGERATION EXHIBITION
11-13 November 2019
Sarit Expo Centre, Nairobi - KENYA

MEGA CLIMA is in KENYA now after its success in Nigeria, Algeria and Iraq:

MegaClima East Africa!

New Gateway for Cooling with AFRICA!

MEGA CLIMA KENYA is **HVAC+R industry** exhibition which will be organized by Elan Expo will take place on 11-13 November 2019 at Sarit Expo Centre at Nairobi, Kenya.

EAST AFRICA – ONE OF THE LARGEST COMMERCIAL MARKETS

East Africa is one of the largest commercial markets for refrigeration and air conditioning units. Rising population, developments in the residential markets, growing commercial and industrial units makes East Africa market more preferable for the HVAC products. Kenya imported \$48 million worth of units last year, up from \$11.9 million 10 years ago. Kenya has in the past few years experienced a property boom with contractors taking advantage of the vertical space for more returns from commercial and residential commercialization leading to demand of single unit air conditioners and chillers as opposed to several units.

Mega Clima East Africa is more than just an exhibition; face to face meetings provide to connection that not possible to reach on the internet or over the phone. The exhibition for HVAC&R will provide networks with engineers, contractors and HVAC+R industry professionals; there are unmissable opportunities to do business and discover new technologies. These exhibitions will give chances to collaborate between local and global HVAC+R sector players from all around the World.

Mega Clima East Africa offers well-rounded product range; Air Conditioner Units, Fans, Fan Coils, Recuperators, Air Filters, Air Ducts, Heat Pumps, Burners Boilers, Interior Heaters, Wall Hung Boilers, Alternative & Renewable Energy, Hot Water Heaters, Stoves Electric Heaters, Chillers- Cooling Towers, Close-circuit Liquid Refrigeration Systems, Cold Rooms, Refrigeration Compressors, Refrigeration Components, Installation Components, LPG and ING systems, Radiators, Pipes Valves, Pumps, Boosters, Installation Armatures, Water Counters, Fittings Storages, and Fire Installation Components.

AFRICA WILL COOL OF WITH MEGA CLIMA

The General Manager of ELAN EXPO Mr. Suer AY expresses their success "After the successful years with ELAN EXPO's experience in HVAC+R sector, and lengthy discussions with the industry regarding the need for a focused HVAC+R event in Nairobi- Kenya, we have responded and will launch **MEGA CLIMA EAST AFRICA**. Kenya is a major communications and logistics hub, with an important Indian Ocean port and strategic land borders with Ethiopia, South Sudan, Uganda, Tanzania, and Somalia. Kenya has been described as "the cradle of humanity", and also Nairobi is East Africa's capital and main financial hub will provide the perfect platform to take the event to a higher level.

Mega Clima Kenya, will be the most comprehensive air-conditioning systems exhibition in the East African region prepares to bring national and international brands together. **Mega Clima** welcomes HVAC+R professionals serving commercial, industrial, residential and institutional markets. In our previous HVAC Expos - **Mega Clima Nigeria**, **Mega Clima Iraq** and **Mega Clima Algeria**, manufacturers from all over the world exhibited their systems, equipment, and components with air-conditioning, heating, plumbing, ventilation, and refrigeration applications. Thousands of contractors, engineers, OEMs, distributors and other industry professionals attend the exhibitions in search of new products and services.

In our previous exhibition **Mega Clima West Africa 2019** in **Nigeria** is deemed significant in the **HVAC+R** sector: we bring together **85 exhibitors** from **14 countries**; Austria, Belgium, China, Egypt, India, Italy, Poland, Nigeria, Netherlands, Russia, S. Africa, Turkey, England, U.A.E and more than **4900 visitors** all around the World. Top global brands such as Siemens, York, Carrier, LG, Panasonic, Samsung, Haier, Daikin, Bitzer, Wilo, Kumtel, **TURKISH HVAC-R EXPORTERS ASSOCIATION** and other sector giants were present and all reported excellent contacts and business conducted across the 3 days of the event. In addition to the exhibitors, Mega Clima West Africa HVAC Expo 2018 played host **630 B2B meetings**, comprehensive educational programs as **10 conferences** .

In our other successful exhibition in Algeria, we organized the **Algeria Best 5** which includes 5 important sectors – HVAC was one of the main sector. In the **North Africa HVAC Expo** we hosted **82 exhibitors** from **12 countries**; Turkey, Algeria, China, Greece, India, Italy, Iran, Portugal, Tunisia, Germany, South Korea and U.A.E. and more than **11.500 professional visitors**. We ensured **460 B2B meetings** during the Algeria HVAC Expo. In 4th International Air Conditioning & Refrigeration Exhibition in Iraq **Mega Clima Iraq Hvac Expo 2018**, there are **83 international participants**, **390 B2B meetings**, more than **9700 professional visitors** from **11 countries**; Turkey, Iraq, U.A.E., England, Italy, USA, Belgium, Malaysia, Jordan China and India.

In **MEGA CLIMA EAST AFRICA, KENYA-NAIROBI** will prove to be an exhibition in which we will bring together international participants and visitors from all around the World. Throughout the exhibition we will organize workshops and provide participants and visitors to meet each other, and share knowledge and experiences, we also give our special attention to B2B meetings to establish business contacts."

SAVE THE DATE!!!

MEGA CLIMA EAST AFRICA which provide perfect interaction to all sector; HVAC&R, Pumps, Valves, Fittings, Fire Prevention, Water Treatment and Insulation **will take place between the dates 11-13 November 2019 at Kenyatta International Convention Centre at Nairobi, Kenya.**

ABOUT ELAN EXPO

Elan Expo was founded in 1997 and now manages over 30 market-leading B2B events in up to 9 countries each year. Headquartered in Istanbul, Turkey, it is currently active in **Nigeria, Azerbaijan, Kenya, Morocco, Iran, Iraq, and Algeria.**

Elan Expo employees over 90 people who are passionate about the communities that they serve and skilled at creating the ideal circumstances for relationships to develop, knowledge to be gleaned and deals to be done by the departments of sales, marketing, B2B, visitor promotions, project, finance and advertising.

Elan Expo's operation is active in exhibitions with the multiple sectors such as **Real Estate & Investment, Construction & Building Materials, Furniture & Decoration, Food & Agriculture, Beauty & Cosmetic, Fashion & Textile, Healthcare & Medical Products, HVAC, Landscape & Urban, Municipality & City Planning, and LED & Advertising.**

Elan Expo's knowledge of communities they serve, their ability to attract the right people and their skill of curating the physical space and creating memorable experiences bring thousands of like-minded people together. It is the shared experience and the opportunities to make human connections which allow businesses to grow.

For more information, please do not hesitate to contact us;

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